



# MAULANA ABUL KALAM AZAD UNIVERSITY OF TECHNOLOGY, WEST BENGAL

Paper Code : HU801A ORGANISATIONAL BEHAVIOUR

UPID : 008001

Time Allotted : 3 Hours

Full Marks :70

*The Figures in the margin indicate full marks.*

*Candidate are required to give their answers in their own words as far as practicable*

## Group-A (Very Short Answer Type Question)

1. Answer any ten of the following : [ 1 x 10 = 10 ]
- (I) \_\_\_\_\_ is the study and application of knowledge about how people act within an organisation.
  - (II) Affective component is related to \_\_\_\_\_ .
  - (III) Define the term perception.
  - (IV) Company policy, administration, supervision, interpersonal relations, working conditions and salary are characterized as \_\_\_\_\_ factors.
  - (V) In group development, a leader unites the team with motivation. this stage is called \_\_\_\_\_.
  - (VI) Communication is essentially a \_\_\_\_\_ process.
  - (VII) State True or False : Classical theory of Management attempts to increase industrial output by fulfilling workers' need desires and sentiments .
  - (VIII) The tendency to judge a person entirely on the basis of a single trait is known as \_\_\_\_\_
  - (IX) Two people see the same thing at the same time yet interpret it differently. Where do the factors that operate to shape their dissimilar perceptions reside?
  - (X) \_\_\_\_\_ is the set of forces that energize, direct, and sustain behavior.
  - (XI) what do we call it when we judge someone on the basis of our perception?
  - (XII) Who developed the concept of perception?

## Group-B (Short Answer Type Question)

Answer any three of the following : [ 5 x 3 = 15 ]

2. What is job satisfaction? Briefly outline the factors affecting it. [5]
3. Discuss the various factors affecting the perception of employees in an organization. [5]
4. What do you understand by the term personality? What are the determinants of it. [5]
5. Define Halo effect. [5]
6. Explain "Big 5 Trait" model of personality. [5]

## Group-C (Long Answer Type Question)

Answer any three of the following : [ 15 x 3 = 45 ]

7. (a) Define motivation. [ 2 ]  
 (b) Elaborate Maslow' s hierarchy theory of motivation. [ 8 ]  
 (c) Compare A.H. Maslow's theory with Herzberg's theory of Motivation. [ 5 ]
8. (a) What is Organisation? [ 2 ]  
 (b) What are the factors affecting the organisational design? [ 4 ]  
 (c) How many types of Organisations are there? explain any two in detail. [ 6 ]  
 (d) How does organisational culture differ from organisational climate? [ 3 ]
9. (a) Define OB [ 2 ]  
 (b) State its scope. [ 3 ]  
 (c) Elaborate the contributions put by Henry Fayol towards the evolution of management thoughts. [ 10 ]
10. (a) Define attitude. [ 2 ]  
 (b) What are the components of attitude? [ 3 ]  
 (c) How is attitude formed in the organisation. [ 5 ]  
 (d) How many types of attitudes are observe in organisation? [ 5 ]
11. (a) "Leaders are born & not made". Discuss. [ 2 ]

- (b) what does a leader do? [ 3 ]
- (c) What are the major styles of leadership? Discuss [ 6 ]
- (d) Discuss some traits that are essential for good leadership? [ 4 ]

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